

**ASSISTED LIVING | HOME CARE  
HOSPICE | ID/DD SERVICES  
SKILLED NURSING**

# **OHCA MEMBERSHIP RESOURCE PACKET**

**Elevating the Post-Acute and  
Long-Term Care Continuum in  
Ohio since 1946.**

**#StrongerTogether**

**CONTACT US:  
PHONE: 614.436.4154  
EMAIL: [OHCA@OHCA.ORG](mailto:OHCA@OHCA.ORG)**

Ohio Health Care Association  
55 Green Meadows Drive South  
P.O. Box 447  
Lewis Center, Ohio 43035

# WELCOME TO OHCA

## Over 70 years of service

The Ohio Health Care Association (OHCA) was established in 1946 to meet the needs of the state's growing number of long-term and post-acute care supports and services professionals, which today totals more than 100,000 exceptional individuals who care for Ohio's most frail and vulnerable citizens. As an information and education resource to Ohio's long-term and post-acute care providers, their suppliers, consultants, and the public at large, OHCA performs a necessary and vital service. OHCA works hard to keep our members informed about the laws and regulations governing the profession and strives to identify and communicate best practices to ensure continued quality improvement in long-term and post-acute care. OHCA also works on behalf of the general public, educating state legislators, government officials, the media, and consumers on the pressing issues surrounding our profession and the advancements we have made in delivering care and services. Members of OHCA include:

- Small providers.
- Large providers.
- Providers with individual and group ownership.
- Publicly-traded and government-owned properties.
- Proprietary and philanthropic homes

OHCA represents: assisted living communities, home care providers, hospice service providers, providers for services to individuals with intellectual and developmental disabilities, skilled nursing care facilities, and business partners who provide goods and services to long-term and post-acute care providers, making us stronger together. As diverse as our members are in size and ownership, they are similar in their quest for quality and for reductions in governmental oversight that continues to stifle individualism and innovation. The Ohio Health Care Association is a member of the American Health Care Association (AHCA), National Center for Assisted Living (NCAL), American Network of Community Options and Resources (ANCOR), and National Association for Home Care and Hospice (NAHC). You, our valued members, are the core component of the Ohio Health Care Association.

FOR MORE INFORMATION ON THE OHIO  
HEALTH CARE ASSOCIATION, VISIT  
[WWW.OHCA.ORG](http://WWW.OHCA.ORG).



# BENEFITS OF MEMBERSHIP

## Advocacy

Since our founding, OHCA has been advocating to improve quality care for seniors, people with disabilities, and acute-care recipients in Ohio. Policymakers regularly make crucial public policy decisions that affect the long-term and post-acute care profession at the local, state, and federal levels. We work with elected leaders, candidates, state agencies, and community advocates to ensure that Ohio remains a national leader in providing excellent care. OHCA's Political Action Committee (PAC) exists to support bipartisan candidates, parties, or ballot measures that we determine will support OHCA's mission of improving quality long-term and post-acute care in Ohio. OHCA PAC is proud to play an active role in the political campaign cycle. Voluntary donations from OHCA members, including business partners, fund the OHCA PAC.

## Legal/Regulatory Assistance

OHCA staff are experts on legal and regulatory challenges faced by providers in the profession. Experts include legal, operational, financial, and clinical staff. OHCA frequently updates members on regulatory developments and matters affecting operations and the pursuit of quality care.

## News and Trends

As a member of OHCA, you have access to valuable information that can assist you with day to day operations, regulatory compliance, quality improvement activities, resident quality of life, reimbursement, and much more. OHCA communicates many of these updates through our weekly newsletter, the OHCA Hot Topics calls, and other publications throughout the year.

## Networking Opportunities

OHCA provides many opportunities for members to meet and network with other long-term and post-acute care professionals. One way to take advantage of networking at no cost is through OHCA member committee meetings and participating in other events throughout the year, which can be found in our publications or on our website.

## Online Resources

OHCA maintains a members-only section on our website for member resources on specific long-term and post-acute care topics and issues. Contact OHCA to get the most current member access codes if needed.

## Careers and Workforce Development

Visitors can find the latest information and tools available to enhance the careers of all current and aspiring post-acute and long-term care professionals. Job seekers can post resumes and view jobs, and employers can post jobs and view resumes.

## Online Vendor Locator

Business partners are listed in this online tool allowing an easy search by vendor category. OHCA encourages members to support business partners when searching for new products or vendors.

## Online Care Provider Finder

OHCA lists all members on our care provider tool on our website: [www.ohca.org/pages/facility\\_finder](http://www.ohca.org/pages/facility_finder). The association updates this tool in real-time and is frequently used by consumers looking for care providers.

## OHCA Endorsed Partners

OHCA has established service partnerships with select companies that provide significant cost savings and reliable service to OHCA members.

Endorsed partners include:

- AssuredPartners
- CompManagement
- HealthCap
- Ingelix
- Innovatix
- Relias Learning

# MEMBER PURCHASING PROGRAM

## Preferred Vendors

As part of your membership with OHCA, the following value-added programs offer discounted and exclusive pricing to our members. Make sure you get to know these preferred vendors to learn more.

### Employee Benefits / Property & Casualty / Risk Management / Energy Services / Personal Insurance

**AssuredPartners** offers our members numerous programs to protect your business and your assets. In addition to offering multiple insurance products, AssuredPartners is the exclusive broker in Ohio for the professional liability product HealthCap. With the resources of a large firm and the service of a local, independent office, AssuredPartners has become an industry leader and trusted advisor to long-term and post-acute care providers. To learn more, contact Clete Richardson or Ken Fetterman at 614-224-0772 or [info@assuredptrnl.com](mailto:info@assuredptrnl.com).

### Hiring & Retention

**Ingelix** offers our members a 20% discount on their proprietary cloud-based algorithm-hiring solution that identifies top-performing job applicants. The Ingelix SmartSystem utilizes over 100,000 combinations of industry variables to pursue the best employee to drive down staff turnover. Hire right the first time by identifying, inspiring, and retaining the best possible staff in long-term and post-acute care. For more information, contact Ingelix at 1-888-959-0430, Brad Myers ext. 101 or Elaine Fortner, ext. 107; or email them at [info@ingelix.com](mailto:info@ingelix.com). Visit Ingelix on the web at [www.ingelix.com](http://www.ingelix.com).

### Learning Management

**Relias Learning** offers our members the best possible pricing on their highly effective and efficient employee learning program that delivers, tracks, and reports on mandatory in-services required by CMS and OSHA. Discounts are also available on their new Employee Feedback System, which provides an easy way to deliver employee satisfaction surveys, analyze results, and get the remediation tools you need to take action immediately. For more information, contact Cari Pfister at 877-200-0020 or [cpfister@reliaslearning.com](mailto:cpfister@reliaslearning.com).

### Professional Liability Insurance

**HealthCap** is the national largest member-owned liability insurance carrier that offers OHCA/AHCA members an exclusive 10% discount off their professional liability insurance premiums. HealthCap is a highly stable carrier with more than \$250 million in assets and \$50 million in surplus, and they are unique in that they have paid dividends to their policyholders every year since their inception. For more information, contact Peter Feeney at 734-996-2700 or [peter.feeney@chelseasearhone.com](mailto:peter.feeney@chelseasearhone.com).

### Group Purchasing

**Innovatix** offers our members substantial savings on food, medical supplies, capital equipment, construction supplies, and more through their affiliation with Premier, the largest group purchasing organization in the US, plus their various regional contracts. OHCA members also achieve top tier pricing on several popular contracts. For more information, contact Bradley Brown at 407-902-4302 or [bradley\\_brown@innovatix.com](mailto:bradley_brown@innovatix.com)

### Workers Compensation Group Rating Services

OHCA, in partnership with **CompManagement**, is pleased to offer members a highly competitive workers compensation group rating program and group retrospective rating program that is returning refunds averaging nearly 40% to our members. For more information, contact Russ Hocutt at 614-204-5472 or [david.hocutt@sedgwickcms.com](mailto:david.hocutt@sedgwickcms.com).



# EDUCATIONAL OPPORTUNITIES

## Recognized Leader

OHCA is the leading provider of long-term and post-acute care education in the state. Our instructors are some of the best and most respected long-term and post-acute care experts in the nation. OHCA remains dedicated to professional development within the long-term and post-acute care industry. The education offered is timely and topical and receives excellent ratings from attendees.

All OHCA educational events have approved Continuing Education credits (CEs) for a variety of professionals. OHCA is a preferred provider of CEs for nursing home administrators through Ohio BELTSS and an approved sponsor by NAB. OHCA is also an approved CE provider by the Ohio Social Work Board and the Accountancy Board of Ohio.

## Regularly Scheduled Programming

OHCA provides regularly scheduled programs for your needs. These events provide a foundation for your employees.

- Activity Director Bootcamp
- Assisted Living Nurse Academy
- Assisted Living (RCF) Rules & Survey Preparedness
- Core of Knowledge for Nurses
- The Essential MDS 3.0 Course
- The Fundamentals of Home Care
- The Fundamentals of Hospice
- Keys to a Successful Restorative Nursing Program
- Managing Reimbursement and Quality Metrics

In addition, OHCA plans specific conferences for Activity Directors, Social Workers, Nurses, Dining & Nutritional Services, Assisted Living, ID/DD, and Home Care & Hospice professionals allowing the opportunity for specific, focused education and networking for these groups.

## Webinars

This convenient format allows us the opportunity to provide education to our members from the comfort of their offices. Webinars focus on a wide variety of topics.

## Largest Convention

OHCA's convention is the largest in the Midwest, featuring over 100 educational sessions, a 300+ booth trade show, and an abundance of networking. A must-attend event. Members receive complimentary attendance at this great event.

## Certification Programs

OHCA developed two certification programs. Since its inception, nearly 500 people have voluntarily earned their Certified Executive for Assisted Living (CEAL) designation. This comprehensive program aligns with the National Association of Long Term Care Administrator Boards (NAB) utilizing their exam structure. The Certified Executive for Home Care & Hospice (CEHCH) has provided our members with yet another opportunity to showcase their commitment to the profession.

## Live Educational Seminars and Workshops

OHCA provides numerous in-person seminars throughout the state of Ohio on a wide range of topics, including quality improvement, rules, and regulations, keeping our members continually up to date on the ever-changing profession.

## Share Your Expertise

OHCA offers energetic and well-balanced educational programs that appeal to diverse audiences at all of our educational events. If you are interested in being considered for a speaking engagement with OHCA, contact Kathy Chapman, OHCA's Education Director [kchapman@ohca.org](mailto:kchapman@ohca.org).

# COMMITTEE INVOLVEMENT

## Get involved with Your Association!

The Association welcomes and encourages member participation in the process of identifying, evaluating, and recommending action on the various policies, rules, and other forces impacting long-term and post-acute care. Committees and other Association groups provide many opportunities for members to become involved and benefit from the significant access to information and resources available through this participation. Association committees are open to any interested member. We invite you to review the following list of committees and consider becoming involved in the areas where you can share your experience. In consideration of members' time, OHCA holds many meetings by conference call, and we often solicit committee members' input via email. To volunteer or to ask questions, please email the committee staff member listed below. Thank you for considering the Association committee service!

### Activity Council

The committee assists with planning and executing educational programming for activities professionals, including the annual Activities Conference, and discusses survey issues relating to activities. Committee meetings are quarterly. Staff Contact: Kathy Chapman - [kchapman@ohca.org](mailto:kchapman@ohca.org)

### Billing Committee

The committee discusses any billing issues and regulations that providers experience. Committee meetings are monthly. Staff Contact: Erin Begin - [ebegin@ohca.org](mailto:ebegin@ohca.org)

### Convention Committee

The committee provides oversight and direction for our annual convention and trade show, helps determine convention theme, schedule, fees, speakers, and other elements. Committee meetings are monthly. Staff Contact: Kathy Chapman - [kchapman@ohca.org](mailto:kchapman@ohca.org)

### Council of Nurses

This group is the advisory council for OHCA staff regarding clinical issues. Corresponds online as needed. Staff Contact: Heidi McCoy - [hmccoy@ohca.org](mailto:hmccoy@ohca.org)

### Dining & Nutritional Services Council

Assists with planning and executing educational programming for dietary professionals, including the annual Dining & Nutritional Services Conference. This committee discusses survey issues relating to nutritional services. Committee meetings are quarterly. Staff Contact: Heidi McCoy - [hmccoy@ohca.org](mailto:hmccoy@ohca.org)

### Home Care & Hospice Committee

Assists with planning and identifying educational programming for home care and hospice professionals, discussing issues relating to reimbursement and regulatory concerns, and providing feedback on services offered through home care and hospice membership. Committee calls are quarterly. Staff Contact: Erin Begin - [ebegin@ohca.org](mailto:ebegin@ohca.org)

### Life Safety Code / Emergency Preparedness Committee

Assists members in disaster preparedness through informational and educational resources. Reviews Life Safety Code issues affecting members and recommends strategies for advocating for their interests. Committee meetings are monthly. Staff Contact: Peter Van Runkle - [pvanrunkle@ohca.org](mailto:pvanrunkle@ohca.org)

### Regulatory Committee

Examines the latest survey/certification and other regulatory issues, reviews new government proposals, considers quality-related initiatives and guides the association's regulatory advocacy—assists in providing information and education to members on key regulatory and quality topics. Committee meetings are monthly. Staff Contact: Mandy Smith - [msmith@ohca.org](mailto:msmith@ohca.org)

### Reimbursement Committee

Assists in identifying Medicare and Medicaid reimbursement issues affecting members and developing solutions. Guides information, education, and advocacy on payment matters. Monitors the Medicaid reimbursement formula and recommends changes as appropriate. Committee meetings are monthly. Staff Contact: Peter Van Runkle - [pvanrunkle@ohca.org](mailto:pvanrunkle@ohca.org)

### Workforce Committee

Oversees the association's Human Resources Conference, develops informational materials for members on human resources topics, and reviews current issues affecting long-term and post-acute care personnel. This committee helps implement and guide our awards programs honoring long-term and post-acute care professionals. Committee meetings are bimonthly. Staff Contact: Peter Van Runkle - [pvanrunkle@ohca.org](mailto:pvanrunkle@ohca.org)



# SCHOLARSHIP PROGRAM

**Scholarship Award of \$2,000,  
\$4,000, \$8,000 or \$12,000**

The Educational Foundation of OHCA (EFOHCA), established in 1989, has the primary mission of fostering post-acute and long-term care careers. Since we began, we have helped adults, like you, go to school to advance their professional careers while contributing to a better healthcare workforce. Since our establishment in 1989, we are proud that EFOHCA has awarded over \$2.1M in scholarships to more than 1000 individuals. EFOHCA also awards scholarships for certification programs in the amount equal to 50% of the certification course cost, not to exceed \$1,500.

## Scholarship Criteria

- You must be an employee or be related to an employee who has worked for a minimum of 1 year as an Ohio Health Care Association member.
- You must be enrolled or are about to be enrolled in an institution of higher learning which offers accredited courses for obtaining a certificate, baccalaureate, or post-graduate degree required for a career in long-term and post-acute health care.
- You must be a student enrolled for the school year or certification program running July 1st through June 30th of the next calendar year.
- You may only use scholarship dollars for unmet educational expenses billed through your institution (i.e., tuition, fees, books, supplies, and room and board). They will be payable directly to your school.
- You must return any unspent funds to EFOHCA after your degree or disenrollment from your learning institution.

## Donate to EFOHCA

If you would like to donate to EFOHCA, please go to [https://www.ohca.org/pages/efohca\\_donations.aspx](https://www.ohca.org/pages/efohca_donations.aspx), and Thank You. Your donation goes to support the efforts of the Educational Foundation of OHCA and our mission of scholarship giving and continuing education of professionals in long-term and post-acute care.



# CHAMPION PARTNERS

## Get to Know your Champion Partners

### Platinum Champion Partners

#### **Absolute Health Services**

Gerald Schroer  
gfsjr@abshealth.com  
330 / 498 - 8200  
www.abshealth.com

#### **HW&Co.**

Rosemary Orlando  
orlando@hwco.com  
216 / 831 - 1200  
www.hwco.com

#### **McKesson**

Jeff Mazer  
jeff.mazer@mckesson.com  
800 / 328 - 8111  
www.mckesson.com

#### **Rolf Goffman Martin Lang LLP**

Aric Martin  
martin@rolflaw.com  
216 / 682 - 2100  
www.rolflaw.com

### Gold Champion Partners

#### **Medline**

Dan Hoaglin  
dhoaglin@medline.com  
330 / 221 -0469  
www.medline.com

#### **Remedi SeniorCare**

Dustina Monnier  
dustina.monnier@remedirx.com  
937 / 573 - 3562  
www.remedirx.com

#### **Sedgwick**

Russ Hocutt  
russ.hocutt@sedgwickcms.com  
800 / 825 - 6755  
www.sedgwick.com

### Champion Partners

#### **AssuredPartners NL**

Clete Richardson  
clete.richardson@assuredptrnl.com  
www.assuredptrnl.com

#### **Benesch, Friedlander, Coplan & Aronoff LLP**

Janet Feldkamp  
jfeldkamp@beneschlaw.com  
www.beneschlaw.com

#### **Cavalier Mobile X-ray**

Roy Palumbo  
rpalumbo@cmxray.com  
www.cmxray.com/cm/

#### **Dinsmore & Shohl**

Tom Hess  
thomas.hess@dinsmore.com  
www.dinsmore.com

#### **Innovatix**

Brad Brown  
bradley\_brown@innovatix.com  
www.innovatix.com

#### **Institutional Care Pharmacy / ICP**

Lori Earnhart  
learnhart@icppharm.com  
www.icppharm.com

#### **LeaderStat**

Eleanor Alvarez  
ealvarez@leaderstat.com  
www.leaderstat.com

#### **Lument**

Brad Competty  
brad.competty@lument.com  
www.lument.com

### Champion Partners

#### **Omnicare, a CVS Health Company**

Matt Garlick  
matthew.garlick@omnicare.com  
omnicare.com

#### **PharmScript**

Jamie Billings  
jbillings@pharmscript.com  
www.pharmscript.com

#### **Plante Moran**

Denise Leonard  
denise.leonard@plantemoran.com  
www.plantemoran.com

#### **PointClickCare**

Kaitlyn Wessinger  
kaitlyn.wessinger@pointclickcare.com  
pointclickcare.com

#### **Premier Therapy**

Eric Kennerk  
ekennerk@embracepremier.com  
www.embracepremier.com

#### **RLH Consulting**

Robin Hillier  
robin@rlh-consulting.com  
rlh-consulting.com

#### **Sedgwick Managed Care Ohio**

Lance Watkins  
watkinsl@sedgwickmco.com  
www.sedgwickmco.com



# FIND A CARE PROVIDER

## Online Post-Acute & Long-Term Care Provider Search Tool

- An easy to use provider locator
- Allows for search by city, county, type of care, and specialty services
- Distributed to discharge planners around the state and easily found on our website

### **NEW** Online Post-Acute & Long Term Care Provider Search Tool

Go to [ohca.org](http://ohca.org) and click on this image

**Find a  
Care Provider**



- Find all OHCA member care providers offering:  
**Assisted Living / Home Care / Hospice / ICF/IID / ID/DD Waiver / Skilled Nursing & Rehab**
- Search by city, county, type of care and specialty services
- Print the results
- For additional copies of this postcard and/or to receive future correspondence email [ohca@ohca.org](mailto:ohca@ohca.org) or call 614.436.4154

**OHCA**  
OHIO HEALTH CARE ASSOCIATION

# OHCA BOARD OF DIRECTORS

The OHCA Boards consist of members whose commitment and service help the association improve lives by advancing quality long-term and post-acute care in Ohio. All board members serve voluntarily and attend OHCA functions at their own expense. We applaud their service to OHCA and the future of long-term and post-acute care in Ohio.

## The OHCA Board

### Current Board Members

President, Jill Herron, Welcome Nursing Home  
President-Elect, Scott Sprenger, Continuing Healthcare Solutions  
Secretary/Treasurer, Shane Craycraft, Health Care Management Group  
Immediate Past President, David Parker, HCR Manorcare

Linda Black-Kurek, Liberty Health Care Corporation  
Catherine G. Chiovaro, Laurel Health Care Company  
Chris Chirumbolo, Carespring Health Care Management  
Joe Cilone, JCTH Holdings  
Michael Coury, Generations Healthcare Management  
Dan D'Amico, Aspire Regional Partners  
Kenn Daily, Elder Care System Management  
Janet Harris, Holland Management, Inc.  
Robin Hillier, RLH Consulting  
Bill Levering, Levering Management  
Greg Miller, Health Care Management Group  
John Renner, United Church Homes  
Sherry Rinck, Boyd's Kinsman Home  
Danielle Russo, Victoria House Assisted Living  
Michael Scharfenberger, Nursing Care Management  
Jerry Schroer, The Schroer Group, Inc.  
Richard Schwalberg, Menorah Park Center for Senior Living  
Eliav Sharvit, Legacy Health Services  
Nicole Sprenger, Sprenger Health Care System  
Shane Stewart, Vancrest Management Corp.  
Scott Unverferth, HCF Management, Inc.  
David Walsh, Hospice of Southwest Ohio  
Maureen Wern, Wern & Associates, Inc.  
Ronald Wilhelm, Communicare Health Services

## The OHCA Assisted Living Board

### Current Board Members

Chair, Danielle Russo, Victoria House Assisted Living  
Vice Chair, Amy Francis, Windsor Estates Assisted Living

Brent Classen, Brentwood Health Care Center  
Charlotte Kister, Divine Living of Madison  
Matt Pool, Northampton Meadows  
Shannon Schwarm, Arden Courts of Anderson  
Jennifer See, CHCC

## The OHCA Home Care & Hospice Board

### Current Board Members

Chair, David Walsh, Hospice of Southwest Ohio  
Vice Chair, Genevieve Stelzer, Heritage Home Care Management, Inc.

Bryan Casey, Buckeye Hospice & Palliative Care  
Mark Knepper, VITAS Healthcare  
Mike McConnell, Absolute Home Health & Hospice  
Eric Talbert, Heartland Home Health & Hospice

## The OHCA ID/DD Board

### Current Board Members

Chair, Karen Knavel, New Avenues to Independence, Inc.  
Vice Chair, Joseph Kowalski, Empowered Community Services

Tim Dotson, Heinzerling Memorial Foundation  
Chelsea Pozderac, Transitional Living Centers Inc.  
Sherry Rinck, Boyd's Kinsman Home  
Rebecca Sharp, Columbus Center for Human Services  
Joanna Spargo, REM Ohio



# OHCA STAFF

Give us a call today!

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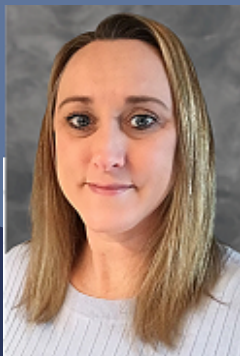
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# OHCA

OHIO HEALTH CARE ASSOCIATION



**AHCA**<sup>®</sup>  
AMERICAN HEALTH CARE ASSOCIATION

**NCAL**<sup>®</sup>  
NATIONAL CENTER FOR ASSISTED LIVING

  
**ANCOR**

  
**HEMOCARE & HOSPICE**  
National Association for Home Care & Hospice