

Ohio Health Care Association  
Consolidated Income Statement  
For the Three Months Ending Monday, March 31, 2025

	<b>Current Month</b>	<b>Monthly Budget</b>	<b>Year to Date</b>	<b>YTD Budget</b>	<b>% of Budget</b>	<b>YTD 2024</b>
<b>Revenue and Support</b>						
<b>Membership Dues</b>						
SNF	\$104,498.41	\$106,223.05	\$318,173.37	\$321,007.55	99.12%	\$325,009.56
AHCA	119,364.52	117,585.92	358,243.59	352,757.76	101.56%	356,555.53
ID/DD	15,727.88	15,392.33	46,848.12	46,176.99	101.45%	46,177.08
AL	11,403.35	10,748.08	34,048.55	32,244.24	105.60%	33,045.19
Home Care & Hospice	7,603.80	7,820.09	22,357.73	23,460.27	95.30%	23,110.86
Associates/Students	13,999.96	12,564.91	41,358.20	37,694.73	109.72%	39,316.53
Advocacy Dues	82,257.73	79,116.00	249,452.91	237,348.00	105.10%	248,848.71
<b>Total</b>	<b>\$354,855.65</b>	<b>\$349,450.38</b>	<b>\$1,070,482.47</b>	<b>\$1,050,689.54</b>	<b>101.88%</b>	<b>\$1,072,063.46</b>
<b>Membership Services</b>						
Convention	0.00	0.00	95.00	0.00	0.00%	(4,025.00)
Other Member Services	0.00	0.00	0.00	0.00	0.00%	0.00
<b>Total</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$95.00</b>	<b>\$0.00</b>	<b>0.00%</b>	<b>(\$4,025.00)</b>
<b>Sponsorships &amp; Donations</b>						
Sponsorships	\$20,708.33	\$14,750.00	\$58,624.99	\$44,250.00	132.49%	\$63,000.00
Other Contributions	425.00	2,257.50	10,831.50	6,772.50	159.93%	15,317.50
Grants	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	\$0.00
PAC Contributions	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	\$0.00
<b>Total</b>	<b>\$21,133.33</b>	<b>\$17,007.50</b>	<b>\$69,456.49</b>	<b>\$51,022.50</b>	<b>136.13%</b>	<b>\$78,317.50</b>
<b>Seminar Registrations</b>						
Seminar Registrations	\$70,817.25	\$66,694.92	\$280,457.85	\$200,084.76	140.17%	\$231,750.80
<b>Total</b>	<b>\$70,817.25</b>	<b>\$66,694.92</b>	<b>\$280,457.85</b>	<b>\$200,084.76</b>	<b>140.17%</b>	<b>\$231,750.80</b>
<b>Interest &amp; Dividends</b>						
Interest & Dividends	\$19,041.16	\$11,606.91	\$37,247.73	\$34,820.72	106.97%	\$33,315.29
<b>Total</b>	<b>\$19,041.16</b>	<b>\$11,606.91</b>	<b>\$37,247.73</b>	<b>\$34,820.72</b>	<b>106.97%</b>	<b>\$33,315.29</b>
<b>Royalties</b>						
Royalties	\$37,680.04	\$17,468.99	\$54,718.82	\$52,406.97	104.41%	\$40,695.81
<b>Total</b>	<b>\$37,680.04</b>	<b>\$17,468.99</b>	<b>\$54,718.82</b>	<b>\$52,406.97</b>	<b>104.41%</b>	<b>\$40,695.81</b>
<b>Net Assets Released from Restrictions</b>						
Net Assets Released from Restrictions	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	\$0.00
<b>Total</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>0.00%</b>	<b>\$0.00</b>
<b>Other Revenue</b>						
Scholarship Refunds	6,045.85	1,379.91	10,045.85	4,139.73	242.67%	0.00
Other Revenue	\$84.00	\$474.74	\$410.00	\$1,424.22	28.79%	\$287.00
<b>Total</b>	<b>\$6,129.85</b>	<b>\$1,854.65</b>	<b>\$10,455.85</b>	<b>\$5,563.95</b>	<b>187.92%</b>	<b>\$287.00</b>
<b>Total Unrestricted Revenue</b>	<b>\$509,657.28</b>	<b>\$464,083.35</b>	<b>\$1,522,914.21</b>	<b>\$1,394,588.44</b>	<b>109.20%</b>	<b>\$1,452,404.86</b>

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<b>Program Expenses</b>						
<b>Membership</b>						
Direct Expenses	\$10,160.98	\$6,004.98	\$19,946.62	\$18,014.94	110.72%	\$16,462.47
Allocated Expenses	51,924.73	59,547.58	157,992.08	178,642.74	88.44%	166,991.81
<b>Total Membership</b>	<b>\$62,085.71</b>	<b>\$65,552.56</b>	<b>\$177,938.70</b>	<b>\$196,657.68</b>	<b>90.48%</b>	<b>\$183,454.28</b>
<b>Convention</b>						
Direct Expenses	\$12,917.07	\$6,831.51	\$29,818.90	\$20,577.03	144.91%	\$19,677.10
Allocated Expenses	17,859.27	20,456.24	54,275.00	61,368.72	88.44%	61,880.41
<b>Total Convention</b>	<b>\$30,776.34</b>	<b>\$27,287.75</b>	<b>\$84,093.90</b>	<b>\$81,945.75</b>	<b>102.62%</b>	<b>\$81,557.51</b>
<b>Advocacy</b>						
Direct Advocacy	\$272,644.64	\$273,112.42	\$400,212.82	\$389,116.40	102.85%	\$462,884.29
Allocated Advocacy	69,239.96	79,617.82	211,070.45	238,853.46	88.37%	198,315.30
<b>Total Advocacy</b>	<b>\$341,884.60</b>	<b>\$352,730.24</b>	<b>\$611,283.27</b>	<b>\$627,969.86</b>	<b>97.34%</b>	<b>\$661,199.59</b>
<b>National Associations</b>						
Direct Expenses	\$122,059.80	\$122,011.16	\$370,938.75	\$366,033.48	101.34%	\$363,025.73
Allocated Expenses	9,741.80	11,198.57	29,697.67	33,595.71	88.40%	27,442.41
<b>Total National Associations</b>	<b>\$131,801.60</b>	<b>\$133,209.73</b>	<b>\$400,636.42</b>	<b>\$399,629.19</b>	<b>100.25%</b>	<b>\$390,468.14</b>
<b>Education</b>						
Direct Expenses	\$52,632.74	\$39,509.53	\$151,526.98	\$118,528.59	127.84%	\$97,067.46
Allocated Expenses	27,747.85	31,730.57	84,208.11	95,191.71	88.46%	104,373.25
<b>Total Education</b>	<b>\$80,380.59</b>	<b>\$71,240.10</b>	<b>\$235,735.09</b>	<b>\$213,720.30</b>	<b>110.30%</b>	<b>\$201,440.71</b>
<b>Scholarships</b>						
Direct Expenses	\$4,236.58	\$899.56	(\$12,462.03)	\$2,698.68	(461.78%)	\$4,191.44
Allocated Expenses	1,014.94	1,171.82	3,084.96	3,515.46	87.75%	3,544.27
<b>Total Scholarships</b>	<b>\$5,251.52</b>	<b>\$2,071.38</b>	<b>(\$9,377.07)</b>	<b>\$6,214.14</b>	<b>(150.90%)</b>	<b>\$7,735.71</b>
<b>Grants</b>						
Direct Expenses	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	\$0.00
Allocated Expenses	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	\$0.00
<b>Total Grants</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>0.00%</b>	<b>\$0.00</b>
<b>Total Program Expenses</b>	<b>\$652,180.36</b>	<b>\$652,091.76</b>	<b>\$1,500,310.31</b>	<b>\$1,526,136.92</b>	<b>98.31%</b>	<b>\$1,525,855.94</b>

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<b>EFOHCA Fundraising</b>						
Direct Expenses	\$2,475.00	\$0.00	\$2,475.00	\$0.00	0.00%	\$0.00
Allocated Expenses	785.91	898.99	2,392.04	2,696.97	88.69%	2,508.00
<b>Total EFOHCA Fundraising</b>	<b>\$3,260.91</b>	<b>\$898.99</b>	<b>\$4,867.04</b>	<b>\$2,696.97</b>	<b>180.46%</b>	<b>\$2,508.00</b>
<b>Management &amp; General</b>						
Direct Expenses	\$8,276.67	\$7,464.31	\$21,998.03	\$22,392.93	98.24%	\$19,017.97
Allocated Expenses	46,231.29	52,462.07	140,718.56	157,386.21	89.41%	148,522.71
<b>Total Management &amp; General</b>	<b>\$54,507.96</b>	<b>\$59,926.38</b>	<b>\$162,716.59</b>	<b>\$179,779.14</b>	<b>90.51%</b>	<b>\$167,540.68</b>
<b>Total Expenses</b>	<b>\$709,949.23</b>	<b>\$712,917.13</b>	<b>\$1,667,893.94</b>	<b>\$1,708,613.03</b>	<b>97.62%</b>	<b>\$1,695,904.62</b>
<b>Income from Operations</b>	<b>(\$200,291.95)</b>	<b>(\$248,833.78)</b>	<b>(\$144,979.73)</b>	<b>(\$314,024.59)</b>	<b>46.17%</b>	<b>(\$243,499.76)</b>
<b>Other</b>						
Unrealized (Loss)/Gain on Investments	(\$260,573.49)	\$0.00	(\$149,830.34)	\$0.00	0.00%	\$380,401.87
<b>Change In Unrestricted Net Assets</b>	<b>(\$460,865.44)</b>	<b>(\$248,833.78)</b>	<b>(\$294,810.07)</b>	<b>(\$314,024.59)</b>	<b>93.88%</b>	<b>\$136,902.11</b>
<b>Temporarily Restricted Net Assets</b>						
Interest & Dividends	\$17,792.02	\$10,815.41	\$37,488.23	\$32,446.23	115.54%	\$29,146.07
Unrealized (Loss)/Gain on Investments	(182,002.77)	0.00	(100,105.08)	0.00	0.00%	246,111.98
Temporarily Restricted Contributions	0.00	0.00	0.00	0.00	0.00%	0.00
Investment Fees	(3,184.65)	(3,014.16)	(9,711.47)	(9,042.48)	107.40%	(8,291.70)
Net Assets Released from Restrictions	0.00	0.00	0.00	0.00	0.00%	0.00
<b>Change in Temporarily Restricted Net Assets</b>	<b>(\$167,395.40)</b>	<b>\$7,801.25</b>	<b>(\$72,328.32)</b>	<b>\$23,403.75</b>	<b>(309.05%)</b>	<b>\$266,966.35</b>
<b>Permanently Restricted Net Assets</b>						
Permanently Restricted Contributions	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	\$125,000.00
<b>Change in Net Assets</b>	<b>(\$628,260.84)</b>	<b>(\$241,032.53)</b>	<b>(\$367,138.39)</b>	<b>(\$290,620.84)</b>	<b>126.33%</b>	<b>\$528,868.46</b>